

**S**  
Silver

**E**  
Elite

**E**  
Elite

**E**  
Elite

## SILVER PLAN

Support 3 Key Builders through the Launch Process

## I AM SILVER ON OR BEFORE

the last day of month

And I feel

Fuel your success by expressing emotion in advance for how your achievement will feel.

♥ Why I share dōTERRA natural solutions products & lifestyle: \_\_\_\_\_

🕒 How many hours will I invest weekly in my business?: Minimum:  Target:  Outrageous:

### BUILDER 1 **Ewa**

GOAL: ELITE + (3,000 OV)

- ☐ Reviewed their Elite+ Planner  
☐ Experienced Launch training

**SCHEDULED VOLUME** 3,000

Write all currently scheduled LRP volume.

- **3500**

**NEEDED VOLUME**

Subtract scheduled volume from 3,000.

=

**NEEDED CLASSES**

Divide needed volume by 500 (or your average class volume).

÷

Average Class Volume

»

**CLASSES SCHEDULED**

1.
2.
3.
4.

**ONE-ON-ONES** Mark the number planned.

- |                         |                         |                         |                         |                          |
|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
| <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5  |
| <input type="radio"/> 6 | <input type="radio"/> 7 | <input type="radio"/> 8 | <input type="radio"/> 9 | <input type="radio"/> 10 |

### BUILDER 2 **Ingrid**

GOAL: ELITE + (3,000 OV)

- ☐ Reviewed their Elite+ Planner  
☐ Experienced Launch training

**SCHEDULED VOLUME** 3,000

Write all currently scheduled LRP volume.

- **1800**

**NEEDED VOLUME**

Subtract scheduled volume from 3,000.

=

**1200**

**NEEDED CLASSES**

Divide needed volume by 500 (or your average class volume).

÷

Average Class Volume

»

**3**

**CLASSES SCHEDULED**

1.
2.
3.
4.

**ONE-ON-ONES** Mark the number planned.

- |                         |                         |                         |                         |                          |
|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
| <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5  |
| <input type="radio"/> 6 | <input type="radio"/> 7 | <input type="radio"/> 8 | <input type="radio"/> 9 | <input type="radio"/> 10 |

### BUILDER 3 **Ghost**

GOAL: ELITE + (3,000 OV)

- ☐ Reviewed their Elite+ Planner  
☐ Experienced Launch training

**SCHEDULED VOLUME** 3,000

Write all currently scheduled LRP volume.

- **500**

**NEEDED VOLUME**

Subtract scheduled volume from 3,000.

=

**2500**

**NEEDED CLASSES**

Divide needed volume by 500 (or your average class volume).

÷

Average Class Volume

»

**5**

**CLASSES SCHEDULED**

1.
2.
3.
4.

**ONE-ON-ONES** Mark the number planned.

- |                         |                         |                         |                         |                          |
|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|
| <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5  |
| <input type="radio"/> 6 | <input type="radio"/> 7 | <input type="radio"/> 8 | <input type="radio"/> 9 | <input type="radio"/> 10 |

### Important Planning Dates

- ☐ **5th:** Map out rank and Power of 3  
☐ **14th:** Check rank and Power of 3  
☐ **27th:** Finalize rank and Power of 3

### Enrollment Incentives

### Recognition Plans